

Hi, I'm Aris

Broking, London



MY ROLE AT GUY CARPENTER

I am part of the broking team for Asia Pac London, focusing on the casualty business across the APAC region, as well as some London market clients.

WHY I CHOSE A CAREER IN (RE)INSURANCE

It chose me -- I found that I had stumbled into an industry I never knew existed. A friend, who incidentally is also now a colleague, asked me if I would be interested in meeting someone who was hiring for a junior role. It started with an informal lunch with two brokers who painted a great picture of what it would be like to join. Anyone who knows me will tell you that my personality is made for a client-facing job. The role combined my love of travel, salesmanship, socializing and an area of finance I didn't know much about at the start. Not long into my career, I realized I'd chosen a job with the right fit for me and haven't looked back since.

WHAT HAS SURPRISED ME THE MOST

One of the biggest surprises I found was the considerable difference between individual buyers. I am fortunate to work in many jurisdictions and with a variety of clients. Since all the parties to a deal have the same motives and outcomes in mind, I would have assumed that the way they approach it would be similar. However, I have found that behaviors differ from place to place and it has been an interesting journey trying to understand what makes all those involved tick.

MY BACKGROUND

I grew up in Athens, studied in London and then went back to Greece for my military service. I opted for a reserve officers program and I hold the rank of reserve second lieutenant for the armored tank division. In my spare time, I enjoy playing basketball, traveling and catching up with friends. I've been living and working in London for the last six years, five of which have been with Guy Carpenter. I'm looking forward to a promising career in reinsurance.

#CareerTrifecta, #InsuranceCareersMonth