

Hi. I'm Brenda.

ASSOCIATE PROPERTY BROKER, MEXICO CITY

ALL ABOUT ME

I'm an actuary who loves everything related to risk, science and numbers. I've had the opportunity to work in statistics and pensions, but the most interesting for me is my current role, which is working in reinsurance. I'm a marine underwriter and a broker. I have also worked as an English teacher, and believe sharing knowledge with people is the best way to help them grow. In my free time, I like to read about economics, exercise, watch movies and listen to music. I also enjoy learning about soccer and other sports with my husband.

MY ROLE ASPIRATIONS

I'm currently a reinsurance broker in the facultative department for Mexico and Central America. I interact with clients constantly, and I find it very fulfilling to work with other people everyday. In the future, I'd like to grow as an underwriter and develop more technical skills. Underwriting is a good role for learning how to analyze a risk.

WHY I CHOSE (RE)INSURANCE

Reinsurance is a combination of interacting with people, risk management and analysis, and negotiation. When I started working in reinsurance, I thought it would be very analytic, but I discovered it is a mix of all these skills. It was very attractive to me because I developed different abilities from those I had as an actuary. Over time I have met many people who have contributed to my reinsurance knowledge and I have gained friends in many countries around the world. In my first job as a marine underwriter, I learned a lot about yachts and all types of vessels. In my current role, our competitors are more aggressive, and I'm learning more about business strategy.

WHAT SURPRISED ME MOST?

Every day is a new adventure in reinsurance. We are never sure what a client's final decision will be. When you think everything is done, the client may come back with changes. Sometimes a file remains open for months, but in the end we win the account, in other cases we do not. So I also have to be patient and perseverant.

