

# Hi. I'm Jake.

ASSISTANT VICE PRESIDENT, REINSURANCE BROKER,  
BOSTON

## ALL ABOUT ME

I grew up in Bermuda but attended high school and college in the Northeast. In college, I majored in strategic management and played lacrosse, and I was also in the World Lacrosse Championships for the Bermuda National Team. Full disclosure: the Bermuda National Lacrosse team probably has fewer people at tryouts than the Jamaican bobsled team. Prior to working at Guy Carpenter, I interned at Plymouth Rock Assurance Company, concentrating on insurance fraud investigation. Outside of work, I am involved with various charities and have run five marathons to raise money for St. Jude Children's Hospital and the Boston Medical Center.

## MY ROLE ASPIRATIONS

I am currently an Assistant Vice President in Guy Carpenter's Reinsurance Treaty Department, and I am involved in strategic and transactional reinsurance placements. My career aspirations are to continue to hone and develop my consulting and analytical skills to develop the best solutions for our clients.

## WHY I CHOSE (RE)INSURANCE

One of my favorite college courses focused on financial consulting and I knew this was something I wanted to pursue. I was familiar with the industry from my upbringing in Bermuda and sought out an internship with Guy Carpenter. During my internship, I realized reinsurance broking offered the consulting role I was looking for. In addition, the people I met here and in the industry made the decision a slam dunk. The work is incredibly collaborative and I enjoy the teamwork and camaraderie. The reinsurance industry is relatively small and the friendships I have made in my five short years will last the rest of my life.

## WHAT SURPRISED ME MOST?

What surprised me most was the access to senior leadership early on in my career. The reinsurance buyers for several of my clients are CEOs and CFOs, and I was not expecting to be sitting in meetings with these high level executives within the first few months of my tenure. Reinsurance broking has provided me with invaluable exposure to highly intelligent and experienced people within the industry.

