



Hi, I'm Laura.

TREATY BROKER, SAN FRANCISCO

MY BACKGROUND AND ASPIRATIONS

I spent the first several years of my career on the primary side of the business. I worked in various departments from marketing and operations to IT. I enjoyed getting to work across the organization and see all aspects of the company. When given the opportunity to move to the reinsurance side, I jumped at the prospect of consulting with multiple companies not only their reinsurance needs, but all facets of their business. I hope to continue expanding my knowledge and offering our clients innovative solutions for to help them grow.

WHY I CHOSE A CAREER IN (RE)INSURANCE

In all honesty, I fell into a job in the (re)insurance industry. As I learned more about it, I made the move to reinsurance because as a broker I'm able to utilize my analytical skills while also having the opportunity to interact with a broad range of individuals. Plus, the reinsurance industry is always changing and innovative solutions are constantly being developed to solve our client's business problems. I enjoy the fast pace of the work and getting to see what's going on in all areas of the industry. I specifically sought out a career with Guy Carpenter because the team aspect appealed to me. The collaboration and camaraderie make coming to work each day more enjoyable!

MY ROLE DESCRIPTION

I am a Vice President of Treaty Broking in Guy Carpenter's San Francisco Office. I manage client relationships, account strategies and marketing activities for multiple clients. As a team, we work together to design reinsurance programs, as well as consult on various matters to help our clients achieve their business goals.

WHAT HAS SURPRISED ME THE MOST

What has surprised me the most about reinsurance is the multitude of factors that influence a company's results. We are in a unique position to advise clients on issues well beyond reinsurance -- to delve into a wide range of challenges that impact their business. My favorite aspect of the job is that it's always changing and I feel like I'm constantly learning new things.