

Leading the Way Forward

Hi, I'm Rafael.

TREATY BROKER, RIO DE JANEIRO



MY BACKGROUND AND ASPIRATIONS

I am a "Carioca" who was born and brought up in Rio. In 2010 I joined Guy Carpenter as a trainee while studying every evening at university to complete my degree in actuarial sciences. Seven years later I am still enjoying this great opportunity to work with amazing colleagues who have given me the chance to grow and encouraged me to push my boundaries. At Guy Carpenter I have all the support and the structure that I need to keep developing my professional skills, so I can see myself working here for many years to come.

MY ROLE DESCRIPTION

I am a Treaty Reinsurance Broker. Our office here in Rio de Janeiro is quite small, which gives me a great opportunity to work with multiple clients across all line of business. From casualty to life, property to marine, every day brings a different challenge. I am currently handling all business from Chubb, our largest client, out of Brazil.

WHY I CHOSE A CAREER IN (RE)INSURANCE

It is funny because I did not choose reinsurance as a career, it kind of chose me. I'm a very communicative person who has loved numbers ever since I was a kid. I joined Guy Carpenter as a trainee through my university's placement program without knowing much about reinsurance at all. The rest is history! Finding a career that combined both of the above was fortuitous, and I feel honored to have joined a company that gives me the opportunity to develop both my interpersonal and my analytical skills.

WHAT HAS SURPRISED ME THE MOST

Without doubt working for a multinational operation such as Guy Carpenter. I know now that I am not simply a number—the company is prepared to invest time and resources in helping me as an individual build a career. A great added bonus has been making many good friends throughout the industry. So far all the surprises have been good ones.

