



Hi, I'm Rebecca.

TREATY BROKER, SYDNEY

MY BACKGROUND AND ASPIRATIONS

I was born in China and moved to Australia when I was 13. I studied law and finance at university. Before joining GC five years ago, I worked for the Australian Prudential Regulation Authority where I focused on insurance risk management and capital adequacy. In 2016, I won an Australian insurance industry scholarship, and I am excited about attending the Harvard Business School leadership development program this year. I look forward to continuing to learn and taking on the challenges facing our industry.

WHY I CHOSE A CAREER IN (RE)INSURANCE

First, (re)insurance is a social mechanism that facilitates risk sharing and therefore contributes to social and economic progression. I feel everyday I'm contributing to the broader economy. Secondly, the (re)insurance industry is going through transformation, driven mainly by technological disruptions. It's an exciting time to be in the industry. And third, I chose this career because of the people I'm privileged to work with. I'm constantly learning from GC colleagues, clients, reinsurers and industry bodies.

MY ROLE DESCRIPTION

I'm a broker on the Treaty team in Sydney. Our clients are based in Australia, New Zealand and the Pacific Islands. My responsibilities encompass three areas: new business development, client management & servicing, and operational improvement. I'm also involved in coordinating collaboration between GC and the other MMC operating companies to generate cross-sell opportunities. My role has also provided opportunities to work in our London and New York offices.

WHAT HAS SURPRISED ME THE MOST

What surprised me and excited me the most has been the encouragement I get for thinking outside the box. Colleagues and particularly senior management are open for ideas and thoughts from all levels of the organization. Even at a relatively junior level, I was encouraged to identify opportunities and problems, analyze them, propose options and take action. It's enormously energizing.