

Hi, I'm Riley

Broking, Toronto



MY ROLE AT GUY CARPENTER

As a Vice President of the Broking team in the Toronto office, I assist in the development, placement and negotiation of our Canadian clients' reinsurance programs. I'm involved with our prospecting initiatives through RFP participation and development. Another important element of my role is to assist our clients in refining their overall risk management strategies through analytical initiatives and projects that satisfy regulatory requirements.

WHY I CHOSE A CAREER IN (RE)INSURANCE

My career actually began as an undergrad when I was brought on for a co-op term with Guy Carpenter Canada in the summer after my second year. Being uncertain of my career direction at the time, I was captivated by the challenging and stimulating work I was part of from the beginning. Returning for two additional co-op terms, it soon became apparent that working in an environment with a great blend of technical and relationship management work was exactly where I wanted to be. The path that brought me to Guy Carpenter full-time is one I continually endorse and recommend to students and others I've spoken with over the years.

WHAT HAS SURPRISED ME THE MOST

The diversity of reinsurance has surprised me the most, both in terms of the work and the people. There's always something new to be learned and unique projects in which to be involved at Guy Carpenter, all the while working with a very eclectic group of people from a variety of backgrounds. Colleagues possess a broad range of skill sets, experience and expertise that helps push us forward with innovative solutions for our clients while staying ahead of the curve with our competitors.

#CareerTrifecta, #InsuranceCareersMonth

MY BACKGROUND

I obtained my Honours BBA degree in 2011 with a concentration in Risk Management & Insurance, and began my full-time position with Guy Carpenter shortly thereafter. I've spent most of my life and career in Toronto, while also completing a three-month secondment with our New York office in 2015. I aspire to be part of our firm's strategic navigation through the uncertainty and evolution of reinsurance over the coming years. Helping guide our clients in times of change will maintain Guy Carpenter's position as a relevant and valued risk management partner, which will continue to drive results for our company.