

Hi. I'm Thomas.

REINSURANCE BROKER, CREDIT, BOND AND POLITICAL RISK,
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ALL ABOUT ME

I am a very confusing mix of identities, having been born in London to an American-Austrian father, an Italian mother and then growing up in Paris. In 2012, I graduated from two universities, French and English, after having interned in several companies in the legal, manufacturing and banking sectors. On a more personal level I would qualify myself as an outdoorsman. I was a competitive horse-rider for close to 10 years and I love skiing. I also enjoy gastronomy and visiting my friends who are all scattered around the globe.

MY ROLE ASPIRATIONS

Although we are the market leaders, my team is relatively small, with four account executives and three support employees. Our structure and client mix is such that everyone has an opportunity to develop an expertise and rapidly gain exposure to clients – if one deserves it! I am learning a lot about our products but also developing market relationships and knowledge about the more strategic side of our offerings. My aim is to become an account executive, and perhaps later use this knowledge to help develop our presence in other geographies.

WHY I CHOSE (RE)INSURANCE

While at university I interned as an investment banking analyst in the “financial institutions group” of a large international bank. I had good exposure to banks, insurance and reinsurance companies, and got to know some of our current clients and providers. The industry struck me as one pushing for change but with a solid foundation and culture. Responsibilities can be gained earlier than in banking and the demographics also offer better long-term growth prospects. I very much enjoy my field; there are a lot of changes ahead and I have learned how macro economic events impact global trade and risk-transfer mechanisms for exporters and governments.

WHAT SURPRISED ME MOST?

What surprised me most about the industry is to some extent, how entrepreneurial one can be. There are a lot of things that people want changed or that are changing. Although the industry can sometimes be phlegmatic about innovation and the bulk of revenues are usually derived from traditional business, there are a lot of developing initiatives, but patience is required.

