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# **News Release**

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## **Guy Carpenter Expands Latin America and Caribbean Operations**

Firm Appoints Aidan Pope as CEO of Latin America and Caribbean Operations; Judi Newsam Named Head of Treaty Business in Brazil

#### New York, August 12, 2009

Guy Carpenter & Company, LLC today announced key appointments in its Latin America and Caribbean (LAC) region. Aidan Pope has been named CEO of Latin America and Caribbean Operations and will be based in Miami. He will work closely with Hugh Powell, the firm's Chairman of LAC Operations. Both Mr. Pope and Mr. Powell will report to Andrew Marcell, CEO of Guy Carpenter's Americas Operations.

In addition, the firm has named Judi Newsam as head of Guy Carpenter's treaty business in Brazil. Ms. Newsam will be based in Rio de Janeiro, reporting to Jorge Caminha, head of Guy Carpenter's Brazilian operations.

#### AIDAN POPE

Mr. Pope, 49, has more than 25 years of experience in the Latin American and Caribbean treaty reinsurance business. Most recently, he served as Chief Executive Officer of Aon Benfield's LAC business, where he was responsible for establishing offices in Mexico and Brazil, as well as recruiting key personnel throughout Latin America. Mr. Pope also was instrumental in originating and managing large treaty accounts from the region. He began his career in the London market with Clarksons in 1982. Mr. Pope holds an honors degree in modern languages from King's College, University of London, and is an Associate of the Chartered Insurance Institute.

#### JUDI NEWSAM

Ms. Newsam, 48, has worked specifically in the Brazilian reinsurance marketplace for eight years, developing a number of high-profile client relationships. She joins Guy Carpenter after 25 years with Aon Benfield, where she most recently served as a managing director in the firm's Brazil office. Ms. Newsman is a graduate of the University of Edinburgh in Scotland.

#### QUOTES

#### Peter Zaffino, President and CEO, Guy Carpenter

"This appointment underscores our commitment to Latin America and the Caribbean as a vital, rapidly growing part of our global strategy. Aidan possesses a unique understanding of the region, developed from his deep experience in the industry over a number of years. I am confident that, under Aidan's leadership, we will achieve our ambitious growth goals as we continue to invest in our capabilities in this critical region."

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#### Andrew Marcell, CEO of Americas Operations, Guy Carpenter

"Aidan will be instrumental in defining and executing our growth strategy for the Latin American and Caribbean region. Working closely with our senior leadership team, he will help us build on the success of our existing platform in the region and develop deeper relationships with our clients and markets."

#### TAGS/KEYWORDS

Guy Carpenter, Latin America, Caribbean, Brazil, appointment, reinsurance, treaty, Pope, Newsam, Zaffino, Marcell

#### About Guy Carpenter

Guy Carpenter & Company, LLC is the world's leading risk and reinsurance specialist and a part of the Marsh & McLennan Companies. With over 50 offices worldwide, Guy Carpenter creates and executes reinsurance solutions and delivers capital market solutions\* for clients across the globe. The firm's full breadth of services includes line of business expertise in Agriculture; Aviation; Casualty Clash; Construction and Engineering; Excess and Umbrella; Life, Accident and Health; Marine; Medical Professional Liability; Political Risk and Trade Credit; Professional Liability; Property; Retrocessional Reinsurance; Surety; Terrorism and Workers Compensation. GCFac® is Guy Carpenter's dedicated global facultative reinsurance unit that provides placement strategies, timely market access and centralized management of facultative reinsurance solutions. In addition, Guy Carpenter's Instrat® unit utilizes industry-leading quantitative skills and modeling tools that optimize the reinsurance decision-making process and help make the firm's clients more successful. Guy Carpenter's website address is <u>www.guycarp.com</u>.

Guy Carpenter's new intellectual capital website, <u>www.GCCapitalldeas.com</u>, leverages blog technology, including Real Simple Syndication (RSS) feeds and searchable category tags, to deliver Guy Carpenter's latest research as soon as it is posted. In addition, articles can be delivered directly to BlackBerrys and other handheld devices.

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