

## News Release

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### **GC Securities, a Division of MMC Securities Corp., Announces Completion of 144A Catastrophe Bond – Calypso Capital Limited**

Largest Euro Denominated Cat Bond Provides Per-Occurrence  
PERILS Index Protection against Pan-Europe Windstorms

#### **New York, November 2, 2010**

Guy Carpenter & Company, LLC, the leading global risk and reinsurance specialist, and GC Securities, today announced the completion of EUR275 million Class A Principal At-Risk Variable Rate Notes due January 10, 2014 (“Series 2010-1 Notes”) from a newly created 144A catastrophe bond program, Calypso Capital Limited (Calypso). Calypso is an Irish special purpose company created to provide protection to AXA Global P&C (“AXA”). The Series 2010-1 Notes issuance, the largest Euro denominated issuance in the history of the catastrophe bond market, will provide protection against European windstorm events.

The Series 2010-1 Notes utilize a CRESTA zone and line of business weighted per occurrence PERILS index trigger structure based on insured losses reported by PERILS after the occurrence of a Europe Windstorm. This marks the second transaction to utilize the PERILS Industry Loss Index and the first to utilize the PERILS Industry Exposure Database for the modeling analysis of the Series 2010-1 Notes.

This issuance provides AXA with EUR275 million of fully collateralized, multi-year protection against windstorm events throughout Europe, including Belgium, Denmark, France (excluding French overseas territories), Germany, Ireland, Luxembourg, the Netherlands, Switzerland and the United Kingdom.

GC Securities was a joint structuring agent and joint bookrunner on this issuance. The details of the catastrophe bond issuance are as follows:

<b>Series 2010-1 Notes</b>	<b>Size</b>	<b>S&amp;P Rating</b>	<b>Expected Maturity</b>	<b>Coupon (to the Scheduled Redemption Date)</b>
Class A Notes	€275M	BB (sf)	January 10, 2014	EURIBOR + 3.50%

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### **QUOTES**

#### **Eric Paire, Managing Director and European Insurance Solutions Group Leader, Guy Carpenter & Company**

"We are proud to have been selected by AXA to deliver this innovative product to the market. Calypso is the first cat bond to utilize the PERILS industry loss exposure database for the modeling analysis and the second cat bond to utilize PERILS industry loss service for the trigger calculation."

#### **Henry Keeling, President & CEO of International Operations, Guy Carpenter & Company**

"Consistent with Guy Carpenter's desire to bring increasing value to our clients, this transaction illustrates how we efficiently deliver high-value transactions from our capital market specialists, working hand in hand with Guy Carpenter's property catastrophe specialists and account team for AXA."

#### **Bill Kennedy, Global CEO of Global Analytics, Capital Markets, Specialty Practices and Advisory, Guy Carpenter & Company**

"We are pleased that AXA selected Guy Carpenter and GC Securities as its trusted partner to deliver the Calypso Capital Limited program and the Series 2010-1 Notes. We are proud of this longstanding relationship and the close coordination between our two firms that enabled the innovative structuring and strong distribution of this cat bond. This represents GC Securities' fifth cat bond offering in 2010, underscoring Guy Carpenter's commitment to the ILS markets and innovative risk transfer solutions."

### **TAGS/KEYWORDS**

Guy Carpenter, GC Securities, AXA, Calypso Capital Limited, catastrophe bond, cat bond, Europe, windstorm, Paire, Keeling, Kennedy

### **About Guy Carpenter**

Guy Carpenter & Company, LLC is the world's leading risk and reinsurance specialist and a part of the Marsh & McLennan Companies. With over 50 offices worldwide, Guy Carpenter creates and executes reinsurance solutions and delivers capital market solutions\* for clients across the globe. The firm's full breadth of services includes line of business expertise in Agriculture; Aviation; Casualty Clash; Construction and Engineering; Excess and Umbrella; Life, Accident and Health; Marine and Energy; Medical Professional Liability; Political Risk and Trade Credit; Professional Liability; Property; Retrocessional Reinsurance; Surety; Terrorism and Workers Compensation. GCFac® is Guy Carpenter's dedicated global facultative reinsurance unit that provides placement strategies, timely market access and centralized management of facultative reinsurance solutions. In addition, GC Analytics utilizes industry-leading quantitative skills and modeling tools that optimize the reinsurance decision-making process and help make the firm's clients more successful. Guy Carpenter's website address is [www.guycarp.com](http://www.guycarp.com).

GC Securities\* provides investment banking capabilities to the reinsurance industry, extending the traditional reinsurance services of Guy Carpenter & Company, LLC, the world's leading risk and reinsurance specialist and a part of the Marsh & McLennan Companies. With its team of seasoned professionals experienced in investment banking and private equity, GC Securities offers a full range of solutions that complement Guy Carpenter's strong industry relationships, analytical capabilities and reinsurance expertise, enabling clients to effectively access capital markets capacity to transfer risk and maximize return on capital. GC Securities is a recognized leader in insurance-linked security (ILS) solutions and helps clients plan, structure and issue catastrophe

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bonds, sidecars and other forms of ILS. It also provides advisory services for mergers and acquisitions, both on the buy side and sell side, and for raising capital, including the development of rigorous capital plans that encompass the full array of available capital options.

Guy Carpenter's intellectual capital website, [www.GCCapitalIdeas.com](http://www.GCCapitalIdeas.com), leverages blog technology, including Real Simple Syndication (RSS) feeds and searchable category tags, to deliver Guy Carpenter's latest research as soon as it is posted. In addition, articles can be delivered directly to BlackBerrys and other handheld devices.

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