

News Release

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Des Potter Joins GC Securities*

New York, October 21, 2011

Guy Carpenter & Company, LLC, the leading global risk and reinsurance specialist and a member of Marsh & McLennan Companies (NYSE: MMC), today announced the appointment of Des Potter as Managing Director and Head of GC Securities* M&A Advisory – EMEA. Based in London, Mr. Potter will report to Bill Kennedy, CEO of Global Analytics and Advisory.

In this newly created position, Mr. Potter will work with Guy Carpenter's extensive broker network across Europe, the Middle East and Africa to coordinate the delivery of GC Securities' advisory services as part of Guy Carpenter's integrated solutions for clients. This includes the origination, structuring and execution of mergers and acquisitions (M&A), run-off and corporate finance advisory services.

Prior to joining GC Securities, Mr. Potter was Managing Director, Capital Markets, at Aon Benfield Securities Ltd., where he led the team responsible for the origination and structuring of insurance-linked securities for European clients. Previously, he was Director, Corporate Finance, at the Benfield Group. Mr. Potter began his career at Barclays Bank, where he had most recently served as the Head of Insurance.

QUOTES**Bill Kennedy, CEO of Global Analytics and Advisory, Guy Carpenter & Company**

"Des brings a highly valued mix of risk management, corporate finance and capital markets experience to the leadership team. He will be a major asset and resource for our clients, with his proven ability to provide innovative investment banking solutions to the insurance industry."

TAGS/KEYWORDS

Guy Carpenter, GC Securities, insurance, investment banking, M&A, mergers, acquisitions, run-off, corporate finance, Potter, Kennedy

About Guy Carpenter

Guy Carpenter & Company, LLC is the world's leading risk and reinsurance specialist and a member of Marsh & McLennan Companies. With over 50 offices worldwide, Guy Carpenter creates and executes reinsurance solutions and delivers capital market solutions* for clients across the globe. The firm's full breadth of services includes line of business expertise in Agriculture; Aviation; Casualty Clash; Construction and Engineering; Excess and Umbrella; Life, Accident and Health; Marine and Energy; Medical Professional Liability; Political Risk and Trade Credit; Professional Liability; Property; Retrocessional Reinsurance; Surety; Terrorism and Workers Compensation. GC Fac® is Guy Carpenter's dedicated global facultative reinsurance unit that provides placement strategies, timely market access and centralized management of facultative reinsurance solutions. In addition, GC Analytics® utilizes industry-leading quantitative skills and modeling tools that optimize the reinsurance decision-making process and help make the firm's clients more successful. Guy Carpenter's website address is www.guycarp.com.

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Guy Carpenter's intellectual capital website, www.GCCapitalIdeas.com, leverages blog technology, including Real Simple Syndication (RSS) feeds and searchable category tags, to deliver Guy Carpenter's latest research as soon as it is posted. In addition, articles can be delivered directly to BlackBerrys and other handheld devices.

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