

News Release

Contacts:

Hilary Pereira

Guy Carpenter
1.917.937.3223

hilary.pereira@guycarp.com

Jennifer Ainslie

Guy Carpenter
44.207.357.2058

jennifer.ainslie@guycarp.com

Kate Dillon

Prosek Partners
1.212.279.3115 ext. 115

kdillon@prosek.com

GC Securities* Wins *Insurance Day's* ILS Transaction of the Year Award Kibou Ltd. Series 2012-1 Catastrophe Bond Recognized for Innovation at the 2012 World Reinsurance Awards

New York, September 17, 2012 - Guy Carpenter & Company, LLC, a leading global risk and reinsurance specialist, and GC Securities have been named the winner of *Insurance Day's* ILS Transaction of the Year, as part of the 2012 World Reinsurance Awards program. This recognition honors the Kibou Ltd. catastrophe bond program for its innovative structure and strategic execution.

Launched in February 2012, Kibou Ltd. is structured for the benefit of ZENKYOREN, National Mutual Insurance Federation of Agricultural Cooperatives ("Zenkyoren"). Hannover Re acted as a transformer reinsurer. As the sole structuring agent, sole lead manager and sole bookrunner on the transaction, GC Securities successfully structured, marketed and executed the first catastrophe bond with exposure to Japan only earthquake risk since the Tohoku earthquake, and was able to successfully secure the USD300M of capacity that Zenkyoren desired.

Zenkyoren's prior catastrophe bond, Muteki Ltd., suffered a full principal loss as a result of the Tohoku earthquake in March 2011. This year's awards program recognizes Kibou Ltd. as a landmark transaction and the first time that a catastrophe bond sponsor, whose prior transaction had suffered a full loss, successfully renewed its protection with the catastrophe bond's investor base for the same peril. The innovative structure of the deal, a catalyst for investors to renew capacity, provides Zenkyoren with "top and drop" per occurrence protection from Japan earthquakes using a parametric trigger. This protection is triggered on a per-occurrence basis and is tailored to provide more remote earthquake protection initially. Additionally, if a qualifying earthquake event happens, the protection will adjust with a higher risk profile. In return, investors will receive an increased coupon post-dropdown relative to the initial coupon.

Now in its 19th year, the World Reinsurance Awards honor excellence in the insurance and reinsurance industry. Selected by a distinguished panel of independent judges, the ILS Transaction of the Year award recognizes the successful collaboration of insurance and capital markets solutions through an innovative and bold life or non-life transaction.

QUOTE

David Priebe, Vice Chairman, Guy Carpenter & Company

"We are honored to be recognized by *Insurance Day* amongst our peers and colleagues for innovation in ILS. In the wake of the Tohoku Earthquake, Kibou Ltd. was a unique collaboration between

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traditional reinsurance and the capital markets to provide effective risk protection and capacity at a time when it was greatly needed.

We are fortunate to have worked with a partner as strategic and experienced in the ILS space as Zenkyoren. Together, we were able to build upon the experience from their prior cat bond transaction and our long-standing track-record in the ILS market, to create a unique program that demonstrates the resiliency of the capital markets as a viable and reliable risk management solution.”

TAGS/KEYWORDS

Guy Carpenter, GC Securities, David Priebe, Kibou Ltd., Insurance Day, award, catastrophe bond, cat bond, Japan, earthquake, Zenkyoren

About Guy Carpenter

Guy Carpenter & Company, LLC is a global leader in providing risk and reinsurance intermediary services. With over 50 offices worldwide, Guy Carpenter creates and executes reinsurance solutions and delivers capital market solutions* for clients across the globe. The firm's full breadth of services includes line-of-business expertise in agriculture; aviation; casualty clash; construction and engineering; excess and umbrella; life, accident and health; marine and energy; medical professional liability; political risk and trade credit; professional liability; property; retrocessional reinsurance; surety; terrorism and workers compensation. GC Fac® is Guy Carpenter's dedicated global facultative reinsurance unit that provides placement strategies, timely market access and centralized management of facultative reinsurance solutions. In addition, GC Analytics®** utilizes industry-leading quantitative skills and modeling tools that optimize the reinsurance decision-making process and help make the firm's clients more successful. For more information, visit www.quycarp.com.

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GC Securities provides investment banking services to the (re)insurance industry, extending the traditional reinsurance services of Guy Carpenter & Company, LLC, the world's leading risk and reinsurance specialist and a part of the Marsh & McLennan Companies. With its team of seasoned professionals, GC Securities offers a full range of corporate finance and capital markets-based risk transfer solutions that complement Guy Carpenter's strong industry relationships, analytical capabilities and reinsurance expertise. GC Securities' Capital Markets group is a recognized leader in insurance-linked securities (ILS) solutions and helps clients plan, structure and issue catastrophe bonds, sidecars and other forms of ILS, thereby enabling clients to access capital markets capacity to transfer risk and maximize return on capital. GC Securities' Corporate Finance group advises clients on mergers, acquisitions and divestitures, private debt and equity raising, as well as the development of rigorous capital plans that encompass the full array of available capital options.

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