



News Release

Contacts:
Missy DeAngelis
Guy Carpenter
1.917.937.3118
missy.deangelis@guycarp.com

Jennifer Ainslie
Guy Carpenter
44.207.357.2058
jennifer.ainslie@guycarp.com

Suzanne Hirst
Allen & Clapham
44.7988.140357
suzanne.hirst@allenandclapham.com

Guy Carpenter Makes Senior Appointments in GC Securities*

London, January 7, 2013 – Guy Carpenter & Company, LLC, a leading global risk and reinsurance specialist, today announced that Andrew Beecroft and Paul Rayner have been appointed as Managing Directors of GC Securities*, effective January 7, 2013.

Mr. Beecroft and Mr. Rayner will be based in London. Mr. Beecroft will Head the M&A team and they will both report to Des Potter, Head of GC Securities for Europe, Middle East & Africa.

Prior to joining GC Securities, Mr. Beecroft and Mr. Rayner were senior members of Aon Benfield Securities Ltd. They are both qualified Chartered Accountants with significant corporate finance and insurance industry knowledge and experience.

Commenting on the appointments, David Priebe, Vice Chairman of Guy Carpenter & Company, said: "We are delighted that Andrew and Paul have joined Guy Carpenter. They both have proven track records in working closely with clients and investors to plan, structure and execute merger & acquisition and capital raising transactions. They will be a valuable addition to the GC Securities team and enhance the firm's ability to assist our clients with their growth plans and become their most trusted strategic advisor."

Des Potter, added: "I am really pleased that Andrew and Paul have each agreed to join us at Guy Carpenter to build a market leading financial advisory business for the benefit of our clients. They are both talented individuals with valuable recent transaction experience and a combination of technical competence and specialist insurance industry knowledge that rarely exists in corporate finance."

TAGS/KEYWORDS

Guy Carpenter, GC Securities, insurance, reinsurance, Beecroft, Rayner, Priebe, Potter, Europe

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About Guy Carpenter

Guy Carpenter & Company, LLC is a global leader in providing risk and reinsurance intermediary services. With over 50 offices worldwide, Guy Carpenter creates and executes reinsurance solutions and delivers capital market solutions* for clients across the globe. The firm's full breadth of services includes line-of-business expertise in agriculture; aviation; casualty clash; construction and engineering; excess and umbrella; life, accident and health; marine and energy; medical professional liability; political risk and trade credit; professional liability; property; retrocessional reinsurance; surety; terrorism and workers compensation. GC Fac® is Guy Carpenter's dedicated global facultative reinsurance unit that provides placement strategies, timely market access and centralized management of facultative reinsurance solutions. In addition, GC Analytics®** utilizes industry-leading quantitative skills and modeling tools that optimize the reinsurance decision-making process and help make the firm's clients more successful. For more information, visit www.quycarp.com.

Reactions magazine named Guy Carpenter Best Global Reinsurance Broking Company Overall and Best Reinsurance Broking CEO of the year in 2012. At the *Reactions* London Market Awards, Guy Carpenter was also named Reinsurance Broker of the Year and took home Reinsurance Broking Team of the Year honors for both Property and Aviation. In the past year, Guy Carpenter has also won: Global Best ILS Advisor (GC Securities*), US Best ILS Advisor (GC Securities*) and US Best Broker for Casualty Reinsurance from *Intelligent Insurer*, *Insurance Day's* 2012 ILS Transaction of the Year (GC Securities*), and Reinsurance Broker of the Year for the Asia-Pacific region at the 16th Annual Asia Insurance Industry Awards.

Guy Carpenter is a wholly owned subsidiary of Marsh & McLennan Companies (NYSE: MMC), a global team of professional services companies offering clients advice and solutions in the areas of risk, strategy and human capital. With 53,000 employees worldwide and annual revenue exceeding \$11 billion, Marsh & McLennan Companies is also the parent company of Marsh, a global leader in insurance broking and risk management; Mercer, a global leader in human resource consulting and related services; and Oliver Wyman, a global leader in management consulting. Follow Guy Carpenter on Twitter @GuyCarpenter.

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