

Guy Carpenter & Company, LLC, a leading global risk and reinsurance specialist, has over a 90-year history of providing integrated solutions to the (re)insurance industry. With over 2,300 professionals in more than 60 offices around the world, Guy Carpenter delivers a powerful combination of broking expertise, strategic advisory services and industry-leading analytics to help our clients achieve profitable growth. As our clients' most trusted and valuable reinsurance broker and strategic advisor, we leverage our intellectual capital to anticipate and solve for a range of emerging strategic business challenges and opportunities.



REINSURANCE BROKING

Guy Carpenter delivers deep technical insights and vast transactional capabilities to address complex and unique risk management challenges. We help clients anticipate and navigate change, providing them with a business edge that goes beyond best pricing in the reinsurance market:

- ▶ Reinsurance brokerage services provided for approximately 90 years and we continue to serve some of our original clients
- ▶ Line-of-business experts deliver deep market knowledge and efficient transactions in every relevant geography
- ▶ We have unmatched market intelligence as well as capacity and pricing advantage
- ▶ Continuous benchmarking across markets informs the most effective structures and timing for each client's coverage requirements

STRATEGIC ADVISORY

Guy Carpenter's daily engagement in all significant markets enables us to be a valuable and trusted partner to our clients. Based on our insights, our Strategic Advisory team anticipates and solves for a range of emerging business challenges and opportunities. We provide integrated solutions across four key areas of expertise, including:

- ▶ Growth
- ▶ Capital
- ▶ Risk
- ▶ Insight

By drawing on expertise from across Guy Carpenter, the Marsh & McLennan Companies, and best-in-class solution providers, we turn market innovations into opportunities for our clients.

DATA & ANALYTICS

GC Analytics^{®***} unit helps clients translate ever increasing amounts of data into actionable business intelligence to minimize risk and gain competitive advantage, through:

- ▶ Quantitative analysis
- ▶ Advanced catastrophe modeling and investigation
- ▶ Development of actuarial and financial tools
- ▶ Analytics advisory

Analytics sits at the center of Guy Carpenter's services to clients, informing both immediate and far-reaching decisions in risk management, capital and business strategy. Guy Carpenter's global Analytics team accumulates the knowledge and perspective of more than 250 professionals across all regions, product lines, and technical disciplines. Our clients can tap into this vast intellectual asset for solutions to challenging issues.

GC SECURITIES*: One Source For Capital In All Its Forms

Guy Carpenter reinsurance brokerage teams work seamlessly with GC Securities* to provide our clients with an expanding range of capital solutions, including:

- ▶ Insurance-linked securities
- ▶ Collateralized reinsurance vehicles
- ▶ Sidecar strategies
- ▶ Catastrophe bonds
- ▶ Debt and equity issuance
- ▶ Mergers & Acquisitions

GC Securities complements our reinsurance brokerage colleagues to extend the range of risk-transfer solutions and advisory services for clients. The team leads all others in experience with insurance-linked securities and (re)insurance industry M&A, serving as a single access point to all capital markets and providers worldwide.

RECENT ACCOLADES

- ▶ **Business Insurance**
Women to Watch Honoree Recipients 2011 - 2015
- ▶ **Insurance Day**
2015 London Market Awards
Reinsurance Broker of the Year
Transaction of the Year -
Pool Re and Guy Carpenter, Reinsurance Programme
- ▶ **Intelligent Insurer**
Intelligent Insurer Global Awards 2015
Reinsurance Broker of the Year*
Best Reinsurance Broker for Client Responsiveness*
Best Reinsurance Broker for Expertise & Market Knowledge*
100 Influential Women 2015
Twelve Guy Carpenter Representatives
2015 Intelligent Insurer Rising Stars 2015
Five Guy Carpenter Representatives
Intelligent Insurer North America Awards 2015
Best Reinsurance Broker for Innovation*
Best Reinsurance Broker for Expertise & Market Knowledge*
Intelligent Insurer European Awards 2015
Best Reinsurance Broker for Client Service*
- ▶ **Insurance Insider**
Insurance Insider Honours 2015
Broker of the Year
(Re)insurance Transaction of the Year - Pool Re & Guy Carpenter
Young Broker of the Year
- ▶ **LATAM Insurance Review**
2015 LATAM Insurance Review Power 50
Reinsurance Broker Latin America Region -
CEO of Guy Carpenter LAC Operations
Reinsurance Broker Brazil - Country Head, Guy Carpenter Brazil
- ▶ **Reactions**
2015 Reactions London Market Awards
Reinsurance Broker of the Year
Reinsurance Broking Team of the Year
2015 Reactions Latin America Awards
Latin America Reinsurance Broking Chief Executive of the Year
2015 Reactions North America Awards
Best Re/Insurance Broker for Analytics
ILS Advisor of the Year
- ▶ **Trading Risk Awards 2015**
2015 Non-Life Transaction of the Year – Lion I Re: Generali and GC Securities

*Revenues more than \$1bn

FOR MORE INFORMATION VISIT WWW.GUYCARP.COM

About Guy Carpenter

Guy Carpenter & Company, LLC is a leading global risk and reinsurance specialist. Since 1922, the company has delivered integrated reinsurance and capital market solutions to clients across the globe. As a most trusted and valuable reinsurance broker and strategic advisor, Guy Carpenter leverages its intellectual capital to anticipate and solve for a range of business challenges and opportunities on behalf of its clients. With over 2,300 professionals in more than 60 offices around the world, Guy Carpenter delivers a powerful combination of broking expertise, strategic advisory services and industry-leading analytics to help clients achieve profitable growth. For more information on Guy Carpenter's complete line-of-business expertise and range of business units, including GC Specialties, GC Analytics®, GC Fac®, Global Strategic Advisory, GC Securities*, Client Services and GC Micro Risk Solutions®, please visit www.guycarp.com and follow Guy Carpenter on LinkedIn and Twitter @GuyCarpenter.

Guy Carpenter is a wholly owned subsidiary of Marsh & McLennan Companies (NYSE: MMC), a global professional services firm offering clients advice and solutions in the areas of risk, strategy, and people. With annual revenue of \$13 billion and 60,000 colleagues worldwide, Marsh & McLennan Companies provides analysis, advice, and transactional capabilities to clients in more than 130 countries through: Marsh, a leader in insurance broking and risk management; Mercer, a leader in talent, health, retirement, and investment consulting; and Oliver Wyman, a leader in management consulting. Marsh & McLennan is committed to being a responsible corporate citizen and making a positive impact in the communities in which it operates. Visit www.mmc.com for more information.

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