

Hi, I'm Harry

Broking, London



MY ROLE AT GUY CARPENTER

I am an Assistant Vice President on the broking team of the London North America department. My main responsibility is the negotiation and placement of reinsurance programs for a variety of clients in the USA and Canada. This involves working with colleagues across GC's North America offices and reinsurers in Lloyds of London, the London company market, Bermuda, Europe and Asia, to achieve the optimal outcome for our clients.

WHY I CHOSE A CAREER IN (RE)INSURANCE

Having studied Economics at University I had always planned on a career in finance, however I did not know which path I would eventually go down. I chose (re)insurance as it offered me the desired combination of a client-facing environment that utilized my analytical and sales abilities, as well as providing the opportunity to travel all over the world. There is also the opportunity to continually learn and develop new skills, while working with colleagues from a variety of backgrounds and different skill sets.

WHAT HAS SURPRISED ME THE MOST

One thing that I definitely did not fully appreciate when I first joined the industry is how strong and tangible a link reinsurance has to everyday life. GC works with clients globally to help manage their exposure to natural and man-made disasters, ensuring that when these events do happen they are able to continue operating and providing the service required to their policyholders. This link to everyday life has been made even more apparent with the hurricanes, cyclones, floods, earthquakes and wildfires that have occurred around the world over the past two years.

MY BACKGROUND

I grew up in London and attended the University of Birmingham, where I obtained a BSc Honors degree in Economics. I joined Guy Carpenter in 2015 as an Analyst on the EMEA Business Intelligence team, a role that involved in-depth research and analysis on re/insurers and market trends, as well as assisting in RFP preparation. I joined the London North America broking team in 2016. My goal is to help Guy Carpenter continue to grow and I look forward to a successful career in reinsurance.

#CareerTrifecta, #InsuranceCareersMonth