

Hi, I'm Priya

Treaty Broking, Philadelphia



MY ROLE AT GUY CARPENTER

I am a treaty broker and split my time between working with our property and casualty clients and our surety specialty clients. These clients range from mutual companies to large national companies. I handle the development, placement and negotiation of their reinsurance programs. Additionally, I help our clients find opportunities to achieve growth in this challenging marketplace, as well as assist with other key initiatives, like refining their risk management strategies.

WHY I CHOSE A CAREER IN (RE)INSURANCE

While I discovered reinsurance somewhat by chance, I made the conscious decision to stay as I loved the skillsets required – technical, inter-personal/people, an ability to multi-task and a desire to serve as an advocate who focuses on achieving the best results for our clients. I also enjoy the constantly evolving industry; every single day for me is different and presents a new challenge. The people are also another key factor, both at Guy Carpenter and our clients and reinsurance partners. It is highly motivating to be surrounded by such intelligent, hardworking, and interesting people...many of whom have become my good friends over the years!

WHAT HAS SURPRISED ME THE MOST

What has surprised me the most is the degree to which our role as a reinsurance broker has changed in the 11 years since I started with Guy Carpenter. Our role has evolved far beyond simply placing the reinsurance for our clients to finding additional ways to add value in areas where they are experiencing challenges. I was also pleasantly surprised to see the collaborative culture at Guy Carpenter – there is an immense amount of talent, expertise and knowledge within this organization and it is great to know you can “tap” into it by picking up the phone or sending a quick email to a colleague. Everyone is willing to lend a helping hand, especially when it comes to offering an additional resource to assist our clients.

#CareerTrifecta, #InsuranceCareersMonth

MY BACKGROUND

I graduated from the Fox School of Business at Temple University with a degree in Risk Management and Insurance and Marketing in 2008. After completing two pharmaceutical marketing internships, I had the opportunity to intern with Guy Carpenter in the Philadelphia office during my final summer as an undergraduate student. I loved the internship, which opened my eyes to the world of reinsurance, and I started full time as a Risk Analyst in February 2008.