

Hi, I'm Rob

Casualty, London

MY ROLE AT GUY CARPENTER

I am a motor and casualty broker in the UK P&C Division where I support and/or lead a number of the motor and casualty placements across the division, placing proportional and non-proportional programmes for a wide range of clients.

The role provides me with the opportunity to work with a number of teams within Guy Carpenter, including Strategic Advisory on capital transactions arising from Solvency II challenges and GC Analytics when helping to negotiate terms and explain the economic value of each transaction to clients.

WHY I CHOSE A CAREER IN (RE)INSURANCE

Does anyone really choose a career in reinsurance? Like many, I stumbled into reinsurance when I discovered that my planned career in the military had been deferred by 18 months on completion of my Masters.

Initially, simply seeking to fill the void, I successfully applied for a graduate role at NFU Mutual (a UK based insurer). Following two years on NFU Mutual's Graduate scheme, I was asked to join their reinsurance team, which was undergoing a transition following the retirement of two key team members. Replacing individuals – each with over 35 years' reinsurance experience – proved a steep, but rewarding learning curve and I like to think that I bought a fresh perspective to the role.

WHAT HAS SURPRISED ME THE MOST

The role of a reinsurance broker is now broader than transaction and execution. We need to think and act to provide value and the most comprehensive service to our clients. As part of the wider MMC Group, Guy Carpenter is uniquely positioned to utilize the expertise of our sister companies – Mercer, Marsh and Oliver Wyman – to provide a market leading value proposition.

#CareerTrifecta, #InsuranceCareersMonth



MY BACKGROUND

I have a wide range of interests and a broad educational background with an undergraduate degree in Philosophy, a Graduate Diploma in Law, and an MSc in Business and Economics. The different facets of my education have certainly helped me in an increasingly complex reinsurance environment.

I'm self-motivated, ambitious, and am focused on building my career within MMC. Working within a large organization gives me the opportunity to experience a wide variety of roles and there are always opportunities to progress.