

Hi, I'm Lorenza

I am a Managing Director in GC Fac, responsible for the Facultative Casualty and Financial Lines International business in London. I have a BAC/Master degree in Economics and Business Administration. I am half German and half Italian with Swiss citizenship. London has been home for more than 20 years and I've been at MMC for 15 years – eight of which have been with Guy Carpenter.



Who is a woman that inspires you?

Every determined, strong, and enthusiastic woman inspires me. In particular, I admired Maria Montessori. She is an Italian physician and educator who founded the child-centered educational approach based on scientific observations of children. The method has been used for over 100 years. Maria fought for her beliefs and broke conventional gender barriers of the time, determined to go to university to become a doctor during an era where women were not allowed. The Montessori Method views the child as one who is naturally eager for knowledge and capable of initiating learning in a supportive, thoughtfully prepared learning environment, rather than basing it on direct instructions. To this day it helps develop children socially, physically, emotionally and cognitively.

What has brought or given you the greatest satisfaction or fulfilment?

My greatest fulfilment and happiness are my children and my family.

What advice do you have for those starting their career?

My advice to anyone who starts their career is to work hard, be curious, keep your eyes open, listen, and be honest and always professional. Always keep your goals in mind. It's important to be a team player but still stay true to yourself and not be afraid to speak up and follow your gut and heart.

What do you love most about your job?

I love the diversity of my job – meeting different people from diverse backgrounds, countries, cultures and languages. It fits perfectly with my DNA. My team is from all different backgrounds. We handle a variety of insurance classes. We are under constant pressure and always face new challenges that make the job continuously different and interesting. No two days are the same even though the work is similar. Bringing in business and making the client happy is very satisfying.

#BalanceforBetter, #HerStory, #WomensHistoryMonth