

Hi, I'm Ben

Broking, London



MY ROLE AT GUY CARPENTER

I work as a production and placing broker within the Power Facultative Reinsurance team based in London. I manage numerous client relationships with both Lloyd's syndicates and company markets, by providing account strategies and placement solutions on risks ranging from stand-alone combined cycle power stations to large multinational power companies.

WHY I CHOSE A CAREER IN (RE)INSURANCE

I initially came across the industry while studying at university, as my course required us to partake in a business internship. While investigating the various financial service opportunities available to undergraduates in the City of London, I had discussions with people in insurance. From these discussions, I learned it is a very people-orientated industry, where interpersonal skills, analytics and relationships are an integral part of any employee's role. These are employment characteristics that greatly interested me and led me to pursue available opportunities within the sector.

WHAT HAS SURPRISED ME THE MOST

What has impressed, more than surprised me, is the way the London market and the industry as a whole are able to adapt quickly and provide innovative solutions to the ever-changing social, political and economic factors our clients face. In doing so, the sector ensures that it always remains relevant in a constantly changing global environment.

MY BACKGROUND

I began my career in the City working as a binding authority technician for Charles Taylor Insurance Services. From there, I moved into the role of a broker within the Power and International Property team at Aon Benfield, dealing with a variety of risks ranging from power to mining and heavy industry. Since joining Guy Carpenter, I deal solely with power risks, providing facultative reinsurance solutions to our clients.

#CareerTrifecta, #InsuranceCareersMonth