

AUTHOR BIOGRAPHIES



FRANK ACHTERT

Senior Vice President Frank Achtert joined Guy Carpenter's InStrat® unit in September 2004. Located in Munich, Frank has European-wide responsibilities, with primary focus on financial issues such as upcoming regulatory (Solvency II) and accounting (IFRS) challenges, as well as rating agencies' perspectives. Frank is a member of Guy Carpenter's European Capital Markets Team as well as Guy Carpenter's Financial Integration Team.

Prior to joining Guy Carpenter, Frank held management positions within Allianz Group Accounting Department. In his most recent role he was Head of Accounting Policy IFRS of Allianz Group.



LAURENT DIGNAT

Managing Director Laurent Dignat is head of Guy Carpenter's Capital Market Group for UK and Europe, based in London.

Laurent joined Guy Carpenter in March 2007 from Société Générale Corporate and Investment Banking (SGCIB), where he led the Alternative Risk Transfer (ART) initiative within the Equity Derivatives department to enhance the bank's capabilities to externalise residual risks related to exotic structured derivatives to the reinsurance and hedge funds markets. Prior to joining SGCIB, Laurent Dignat formed the French operation of the Centre Re Group (a subsidiary of Zurich Financial Services specialising in ART and highly customised structured (re)insurance solutions) in Paris and served as Managing Director of Centre from 2000 to 2003.



KEVIN GRIFFITHS

Managing Director Kevin Griffiths is leader of Guy Carpenter's Casualty Specialty Practice. Previously, he led the firm's Eastern Region Business Development team and the Accident & Health and Life & Annuity Specialty Practices.

Kevin joined Guy Carpenter in 1998, when the company acquired Sedgwick Re, whom he had joined as a treaty broker. Kevin regularly speaks and gives presentations at industry conferences and events.



PAUL KNUTSON

Paul Knutson is a regional leader of Guy Carpenter's Property Specialty Practice, and the national leader of the Terror Risk Specialty Practice. Paul is responsible for delivering strategic, analytic, product and execution support to brokers and their clients regionally and nationally, in the areas of analysis, risk management and risk transfer for property catastrophe and terrorism risk. He is based in Guy Carpenter's San Francisco office.

Paul joined Guy Carpenter in late 2000, having spent the prior eight years with E.W. Blanch Co.



CHRISTOPHER MCGHEE

Managing Director Christopher McGhee is leader of Guy Carpenter's Investment Banking Specialty Practice. In 1997, Chris became a founding partner of Marsh & McLennan Securities, the insurance-focused investment banking operation of Marsh McLennan Companies. His responsibilities included the development of the firm's risk securitisation business. In 2001, Chris re-joined Guy Carpenter to create and lead its Investment Banking Specialty Practice. In addition, he continues to have responsibility for the insurance securitisation efforts for the Marsh & McLennan group of companies as a whole. Chris is a member of the board of directors of MMC Securities Corp., which is MMC's NASD member broker-dealer.



SEÁN MOONEY

Chief Economist and Research Director for Guy Carpenter & Company, LLC, Seán Mooney oversees the research and publication of Guy Carpenter's industry briefs and white papers. He also speaks at client and industry functions on key issues facing the insurance and reinsurance sectors.

Prior to joining the company in 1998, Seán served as Senior Vice President and Economist at the Insurance Information Institute, Senior Economist at W. R. Grace and Corporate Economist with Pan American World Airways, Inc. He has also taught at Fordham University and U.C.L.A.



FREDERIC MORLAYE

Senior Vice President Frederic Morlaye joined Guy Carpenter in June 2007 from Société Générale Corporate and Investment Banking (SGCIB), where he was head of the European Capital Advisory in Global Solutions for Financial Institutions group before taking over the European structured insurance team.

He previously worked within the M&A, Financial Institutions Group of JPMorgan & Co. in Paris before joining the finance ministry in France as a finance inspector and insurance regulator, notably in charge of the regulatory supervision of the MMA and Euler-Hermes groups.



RICHARD SHAW

Richard Shaw is a Senior Vice President in the InStrat® unit at Guy Carpenter & Company, Ltd., and has more than 20 years of experience in the actuarial, insurance and financial modelling sector.

Richard is a Fellow of the Institute of Actuaries and is an active member of the Institute's Solvency II Committee. He has presented at several actuarial conferences in the UK.

Richard earned a Bachelor of Science in mathematics from Durham University and a master's degree in finance from the London Business School.



KEVIN STOKES

Managing Director Kevin Stokes is leader of Guy Carpenter's Property Specialty Practice. His primary area of expertise within property is designing a wide variety of reinsurance programmes for national insurers as well as regional carriers.

Kevin joined Guy Carpenter in 1981. He holds a Bachelor of Science degree in business administration from the University of Scranton.



SUSAN WITCRAFT

Susan Witcraft is a Managing Director and a member of Guy Carpenter's InStrat® team in the Mid-America Region. Her responsibilities include actuarial services, MetaRisk modelling and financial analysis. Susan is chair of Guy Carpenter's Financial Integration Team and a member of the Agricultural Specialty Practice.

Before joining Guy Carpenter in 2002, Susan was Chief Actuary at RTW, Inc., a regional workers compensation insurer. Prior to RTW, Susan was a Principal at Milliman USA, where she consulted to a wide variety of property-casualty insurance clients as well as leading the firm's dynamic financial analysis research and development efforts.