

News Release

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Property Casualty Insurance M&A Activity in Third Quarter 2011 Remains Muted, According to GC Securities*

New York, November 23, 2011

Financial market volatility and a difficult operating environment continued to stifle mergers and acquisitions activity for the property casualty insurance industry during the third quarter of 2011, according to a new update from GC Securities, a division of MMC Securities Corp., a U.S. registered broker-dealer and member FINRA/SIPC.

During the third quarter of 2011, more deals were announced than completed. Sixteen transactions were announced, with a combined value of \$1.5 billion, including Nationwide Mutual Insurance Company's intention to acquire Harleysville Group for approximately \$816 million.

For the complete update, please visit www.GCCapitalIdeas.com, where *GC Securities Update: 2011Q3 P&C Insurance Mergers and Acquisitions Activity* is available for download.

QUOTES

Christopher Ezbiansky, Head of M&A Advisory – Americas, GC Securities

“Over the past 18 months, acquirers have increased their focus on small to midsize specialty, niche businesses that can be easily integrated into larger platforms. Insurance operations offering access to unique market segments, specialized products or a combination of both have been the most attractive targets. We expect overall deal activity to remain muted in the fourth quarter.”

TAGS/KEYWORDS

GC Securities, mergers, acquisitions, M&A, property, casualty, insurance, mutual, Ezbiansky

About Guy Carpenter

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process and help make the firm's clients more successful. Guy Carpenter's website address is www.guycarp.com.

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