Hi, I’m Ariel
Broker/Adviser, Miami

MY ROLE AT GUY CARPENTER
I see my role as being an advisor that helps clients (insurance companies) meet their strategic goals. This goes beyond the traditional role of a reinsurance broker, which was acting as an intermediary between insurance and reinsurance companies.

WHY I CHOSE A CAREER IN (RE)INSURANCE
Like many people I know in this industry, I landed in re/insurance by chance. While in college, I attended a career fair and was invited to interview for a trainee position at the financial planning unit of an insurance company. They ended up offering me the position which was the start to my insurance career. The reason I’ve remained in the re/insurance industry is due to the benefits we bring to individuals and society; we help them withstand and recover quickly from difficult conditions. For me this is a very rewarding feeling.

WHAT HAS SURPRISED ME THE MOST
The re/insurance industry is dynamic. Underlying risks that we are exposed to, individually and as a society, are constantly changing and evolving. Re/insurance must therefore progress, at the same pace, to make sure we are providing the world with solutions and tools to deal with such risks. Think about aging societies, climate change, trade wars, changes in the political landscape, progress in technology, or artificial intelligence and the impact these have on how re/insurance is done. Fascinating.

#CareerTrifecta, #InsuranceCareersMonth