

Cedants' Guide Author

Tim Gardner

Tim Gardner is a managing director at Guy Carpenter. Based in London, he is the worldwide leader of Guy Carpenter's Property Specialty Group, which uses the quantitative and broking resources of the firm in support of more than 350 property clients worldwide.

Tim began his career with Guy Carpenter in 1992. He holds a Bachelor of Arts degree in economics from Denison University.

Kevin Griffiths

Managing director Kevin Griffiths is global head of Guy Carpenter's Accident & Health Specialty Practice and also oversees the Life & Annuity and Workers' Compensation Specialties.

Kevin joined Guy Carpenter in 1998, when the company acquired Sedgwick Re. He joined Sedgwick Re as a treaty broker and, over the course of his career, has structured and placed numerous unique reinsurance programmes for a variety of exposures. He is a graduate of the University of Vermont.

Paul Knutson

Paul Knutson is a senior vice president with Guy Carpenter, based in the San Francisco office. Paul leads the global Terrorism Specialty Practice and is a member of the Terror Task Force. In addition, Paul leads Guy Carpenter's Property Specialty Practice for the Western Region of the United States. Paul began his career with EW Blanch in 1992 and joined Guy Carpenter in 2000. He has focused on property reinsurance and risk management throughout his career. Paul graduated with a Bachelor of Arts degree in Business and Political Science from Concordia College.

David Lightfoot

David Lightfoot is a managing director and leader of Instrat for Europe, UK and Asia-Pacific. Prior to assuming this role, David was responsible for leading the actuarial, catastrophic and financial modelling services for brokers in the Western US and Asia. David's client work at Guy Carpenter has primarily focused on structuring finite (limited risk transfer) reinsurance transactions, facilitating capital raising or disposition efforts, and performing financial analysis using proprietary dynamic modelling tools.

He has over 20 years of diverse finance, accounting, and insurance experience. Prior to joining Guy Carpenter in 1998, David worked with a team of insurance professionals at Talegen Holdings, to restructure and

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dispose of Talegen's insurance subsidiaries, while maximizing the value for its parent Xerox Corp. He also spent 11 years at Coopers & Lybrand.

David is a certified public accountant and holds a Bachelor of Arts degree in business at the University of Washington.

Andrew Marcell

Andrew Marcell is the leader of the Worldwide Professional Liability and International Casualty Specialties. Andrew joined Guy Carpenter's Professional Liability Specialty Practice in 1994. He joined the firm's London office in 1990 and subsequently transferred to the New York office in 1995.

Prior to joining Guy Carpenter, Andy was a Convertible Equity Trader at Hoare Govett in London from 1988 to 1990. He is a registered representative of the London Stock Exchange and he is an associate of the Chartered Insurance Institute (ACII).

Andrew is a graduate of Southampton University where he earned a Bachelor of Arts degree in Archeology and Anthropology.

Phillip Martin

Phillip Martin has worked in the reinsurance sector for over 15 years, the last eight years being with Guy Carpenter in London as head of the UK structured reinsurance unit Guy Carpenter Advanced Risk Solutions. Phillip is also a member of GC's Financial Integration Team (FIT).

Phillip is a chartered accountant and holds a Bachelor's Degree in Economics.

Peter Zaffino

Peter Zaffino is a managing director of Guy Carpenter and leads the company's worldwide Specialty Practices. Before assuming this role, he led the Casualty Specialties, which includes Workers' Compensation, Professional Liability and Accident & Health. Peter is also a member of the Client Leadership Council (CLC).

Prior to joining Guy Carpenter in 2001, Peter served with a GE Capital portfolio company that specialised in casualty treaty reinsurance. His responsibilities included overseeing all treaty production and underwriting.

Peter holds the CPCU and ARe insurance industry designations. He holds a Bachelor of Arts degree in economics from Boston College and an MBA in finance from the New York University Stern School of Business.